

### Ref no.- KTSL/2025-2026/065

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The General Manager,	The Manager,
Listing Department,	Listing Department,
BSE Limited,	National Stock Exchange of India Ltd,
1 <sup>st</sup> Floor, New Trading Wing,	Exchange Plaza,
Rotunda Building, P.J. Towers,	Bandra Kurla Complex, Bandra (East),
Dalal Street Fort, Mumbai-400001	Mumbai – 400051
Scrip Code: 519602	Scrip Code: KELLTONTEC

Dear Sir/Madam,

### <u>Sub: Earning Presentation on Unaudited Financial Results of the Company for the Quarter and half year ended September 30, 2025.</u>

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing the **Earning Presentation** on the Unaudited Financial Results of the Company for the quarter and half year ended September 30, 2025.

The information is also available on the Company's website at www.kellton.com.

Kindly take the same on record.

Thanking You, Yours faithfully,

**For Kellton Tech Solutions Limited** 

Rahul Jain Company Secretary and Compliance Officer ICSI M. No- ACS62949

Date: November 12, 2025

Place: Hyderabad



# Earnings Presentation & Fact Sheet: Q2 FY 26

September 2025

### **Executive Summary**



Kellton Tech is a CMMI Level-5 company and ISO 9001:2015 certified technology consulting and services company founded on the belief of 'Infinite Possibilities of Technology', a global leader in Digital Experience Innovations and Technology Solutions.

With nearly two decades of experience in driving business excellence for over 300+ clients, our core strength lies in scalable engineering that helps prioritize the enablement of change and take the lead in today's digital era.



Digital Transformation - (83%)



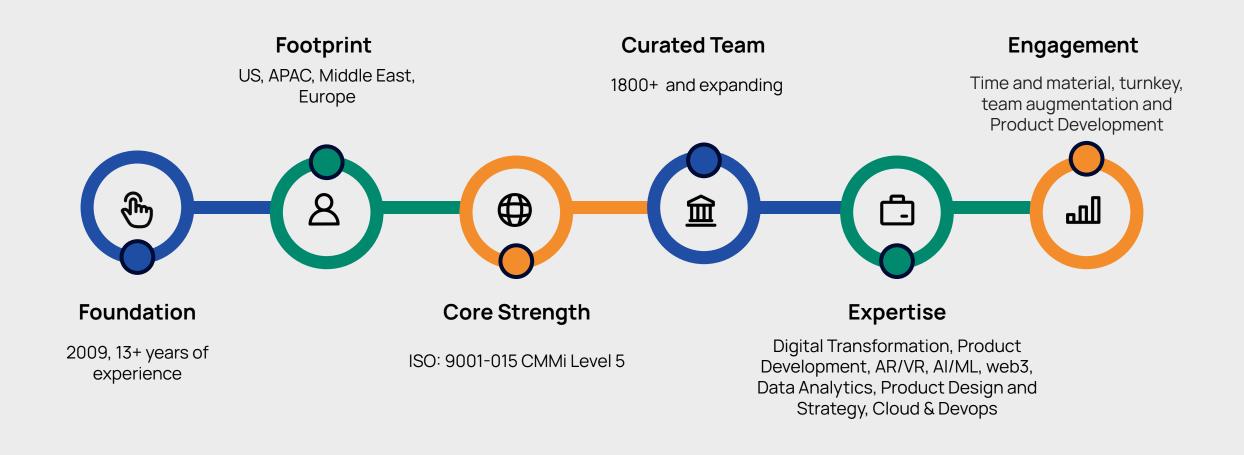
Enterprise Solutions - (13.9%)



Other Services - (3.1%)

### **Company Overview**











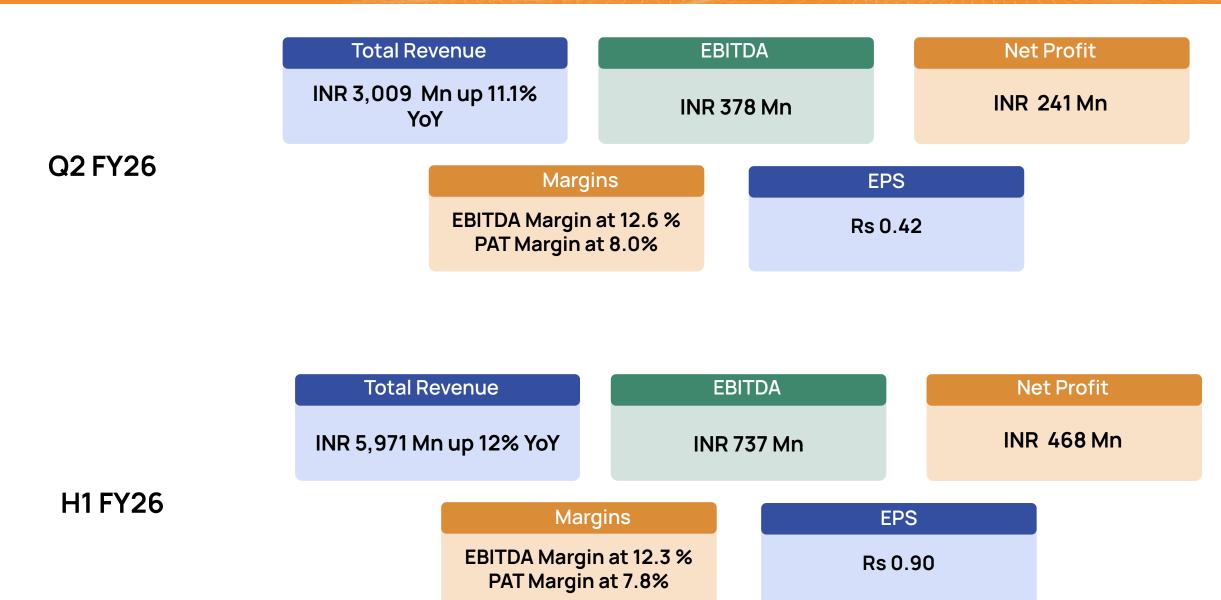






### Snapshot Q2 FY 26





<sup>\*</sup>Face value of shares reduced from ₹5 to ₹1 pursuant to a share split. Accordingly, EPS for FY26 and previous periods has been restated on a ₹1 face value basis for comparability.

### **Operational Highlights**



01

02

Kellton successfully implemented a next-generation integration platform (iPaaS) for a leading global food services enterprise, going live across 10 countries and over 1,500 stores. The engagement included the complete decommissioning of legacy middleware and seamless migration to a modern, scalable architecture. This milestone reflects Kellton's capability to execute large-scale digital transformations efficiently.

Kellton played a key role in powering the live streaming of the Asia Cup 2025 for a leading OTT platform, enabling millions of viewers to experience uninterrupted, high-quality digital broadcasting. Leveraging its deep expertise in cloud-native engineering, low-latency streaming, and large-scale digital delivery, Kellton ensured flawless performance, scalability, and reliability throughout the tournament. This achievement marks a new milestone in digital sports broadcasting and reinforces Kellton's position as a trusted technology partner driving innovation and transformation in the global media and entertainment landscape.

### **Operational Highlights**



03

04

Kellton received formal appreciation from a leading agri-tech enterprise for its exceptional collaboration, problem-solving, and technical excellence during a critical production phase. The client highlighted the team's proactive leadership, deep technical analysis, and seamless coordination in resolving complex deployment challenges within tight timelines. This recognition reinforces Kellton's commitment to delivery excellence, accountability, and teamwork—showcasing our ability to navigate high-pressure situations while maintaining quality, stability, and client confidence.

Kellton successfully delivered key milestones for a Big Four consulting firm's taxation platform, launching a scalable, modular DIY solution that enables dynamic schedule creation and customizable summaries. The modernization replaced complex legacy algorithms with flexible components, enhancing efficiency and accuracy in tax file submissions. The engagement demonstrated Kellton's disciplined delivery, technical depth, and commitment to operational excellence.

### **Operational Highlights**



05

06

Kellton signed a strategic Memorandum of Understanding (MoU) with a leading European technology company to jointly develop a sovereign, human-centric AI ecosystem under the EU-India Framework Agreement. The collaboration aims to combine Europe's focus on AI sovereignty and trusted innovation with India's deep technology expertise, advancing global efforts toward secure and ethical AI development. Through this partnership, Kellton will contribute to the creation of an AI Gigafactory, enhancing capacity for advanced AI, Cloud, and Cybersecurity services. This milestone reinforces Kellton's commitment to shaping scalable, responsible, and globally relevant AI ecosystems.

Kellton partnered with a leading industrial solutions enterprise to modernize customer engagement and streamline internal operations through an end-to-end digital transformation initiative. The engagement delivered a seamless experience for both customers and employees, improving efficiency, connectivity, and satisfaction across the organization. This success underscores Kellton's ability to combine strategic consulting and engineering excellence to drive impactful, experience-led transformation for global enterprises.

### **Client Win Performance**



01

02

Kellton is partnering with a leading U.S. consumer finance company to reimagine its operational efficiency through applied Artificial Intelligence. By integrating Agentic Al frameworks, the initiative automates risk modeling, portfolio evaluation, and decision workflows—reducing manual dependencies and improving accuracy across lending operations. This transformation enables smarter, faster, and more transparent financial processes, setting a new standard for intelligence-driven decision-making in the BFSI sector. Anchored by strong governance and alignment with client strategy, the engagement exemplifies how Al can responsibly scale impact in regulated financial environments.

Kellton is partnered with a leading global packaging solutions provider to expand its intelligent payment processing framework across international entities. After successfully supporting the U.S. rollout, Kellton is now enabling deployment for the Netherlands region by replicating and optimizing SAP-based payment interfaces through an Al-assisted automation layer. By leveraging Al-driven system discovery and intelligent reconciliation, Kellton is ensuring seamless integration, enhanced accuracy, and global consistency in financial operations — setting a foundation for smarter, scalable enterprise payments worldwide.

### **Client Win Performance**



03

04

05

Partnering with a leading engineering and industrial enterprise, Kellton is driving a large-scale digital transformation program to modernize legacy ERP systems and transition to a unified SAP S/4HANA landscape. Through a specialized Business Analysis and Product Engineering team, Kellton is enabling seamless process mapping, future-state workflow design, and intelligent delivery acceleration.

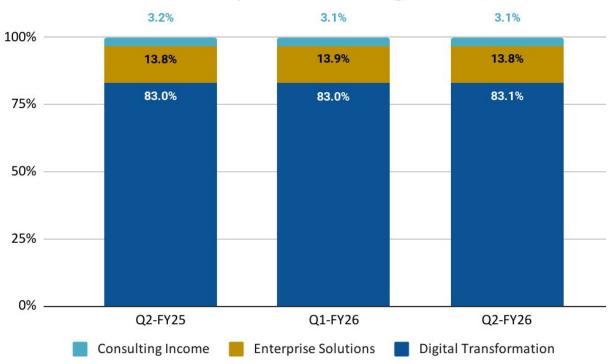
Kellton has been empanelled as a key technology partner with a leading global logistics conglomerate, initiating offshore IT support and expanding into Al-driven initiatives. The collaboration now focuses on intelligent chatbots, predictive route optimization, and data-led decision platforms — marking a strong step toward reimagining global trade operations through Al and digital innovation.

Kellton is collaborating with a pioneering healthcare Al company to develop an Agentic Al-powered Risk Adjustment solution that autonomously manages complex payer workflows. The system intelligently captures, validates, and submits data with precision — reducing human effort, eliminating compliance risks, and accelerating outcomes. This initiative exemplifies how Agentic Al can drive self-governing, adaptive, and audit-ready healthcare operations at scale.

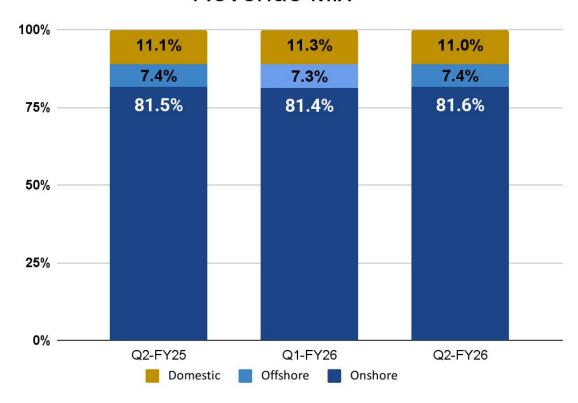
# Q2 FY26: Key Metrics





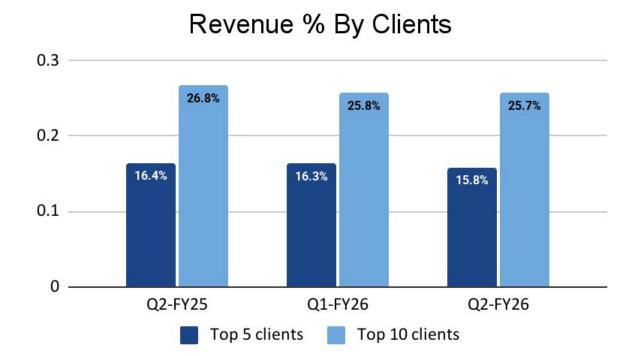


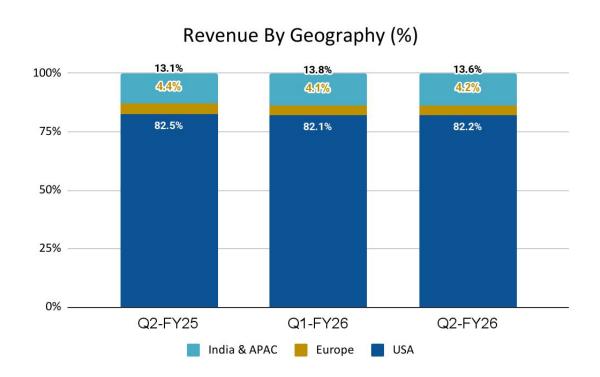
### Revenue Mix



# Q2 FY26: Key Metrics







### Q2 FY26: Consolidated Summary



Particulars	Metrics	30-Sep-25	30-Jun-25	0 - 0	30-Sep-24	Y-o-Y	30-Sep-25	30-Sep-24	
		Q2 FY26	Q1 FY26	Q-o-Q	Q2 FY25		H1 FY26	H1 FY25	H1 Growth
Revenue	Total Revenue (INR Mn)	3,009	2,961	1.6%	2,709	11.1%	5,971	5,333	12.0%
	Net Revenue (INR Mn)	2,997	2,955		2,707		5,952	5,326	
Profit	EBITDA (INR Mn)	378	358	5.6%	327	15.6%	737	651	13.2%
	PBT (INR Mn)	291	270		235		561	469	
	PAT (INR Mn)	241	227	6.2%	196	23.0%	468	396	18.2%
Margin (%)	EBITDA Margin	12.6%	12.1%		12.1%		12.3%	12.2%	
	PBT Margin	9.7%	9.1%		8.7%		9.4%	8.8%	
	PAT Margin	8.0%	7.7%		7.2%		7.8%	7.4%	
EPS	Basic (Rs.)	0.42	0.46		0.41		0.88	0.82	
EPS	Diluted (Rs.)	0.42	0.46		0.41		0.88	0.82	

<sup>\*</sup>Face value of shares reduced from ₹5 to ₹1 pursuant to a share split. Accordingly, EPS for FY26 and previous periods has been restated on a ₹1 face value basis for comparability.



# **Historical Financial Overview**



# Historical Consolidated Income Statement



INCOME STATEMENT (INR Mn)	FY25	FY24
Revenue from operations	10,978	9,829
Other Income	21	18
Total Income	10,999	9,847
Total Expenses	9,702	8,785
EBITDA	1,297	1,063
EBITDA Margin	11.8%	10.8%
Depreciation	169	160
Finance Cost	203	184
PBT	925	719
Tax	128	79
Profit After Tax	797	640
PAT Margins	7.3%	6.5%
Other Comprehensive Income	8	1
Total Comprehensive Income (After Tax)	805	641
EPS (INR)	1.64	1.31

<sup>\*</sup>Face value of shares reduced from ₹5 to ₹1 pursuant to a share split. Accordingly, EPS for FY26 and previous periods has been restated on a ₹1 face value basis for comparability.

### Historical Consolidated Balance Sheet



Equity and Liabilities (INR Mn)	FY25	FY24
Shareholder Funds		
(A) Equity Share Capital	488	487
(B) Other Equity	4,865	3,947
Total - Shareholder Funds	5,353	4,434
Non-Current Liabilities		
Financial Liabilities		
(I) Borrowings	519	330
(ii) Other Financial Liabilities	4	3
(iii)Other non-current Liabilities	0	-
Provisions	73	62
Lease Liabilities	61	91
Deferred Tax Liabilities	13	12
Total - Non-Current Liabilities	670	498
Current Liabilities		
Financial Liabilities		
(I) Borrowings	1050	960
(ii) Trade Payables	221	182
(iii) Other Financial Liabilities	204	179
Other Current Liabilities	94	117
Provisions	298	235
Current Tax Liabilities (Net)	0.00	-
Total - Current Liabilities	1,868	1,673
GRAND TOTAL - EQUITIES & LIABILITIES	7,890	6,605

Assets (INR Mn)	FY25	FY24
Non-Current Assets		
Property, Plant & Equipment	95	128
Capital Work in Progress	320	182
Right to use assets	55	82
Goodwill	115	115
Other Intangible Assets	368	369
Financial Assets		
Investments	0	-
(II) Loans	0	-
Other Financial Assets	17	15
Other Non-Current Assets	94	94
Total - Non-Current Assets	1,063	985
Current Assets		
Inventories	59.405	0
Financial Assets		
(I) Trade Receivables	3,260	2,689
(II) Cash & Cash Equivalents	275	277
(III) Loans	0	-
(IV) Other Financial Assets	2,694	2,100
Current Tax Assets (Net)	64	50
Other current assets	475	504
Total - Current Assets	6,827	5,620
GRAND TOTAL - ASSETS	7,890	6,605

### Disclaimer



### **Kellton Tech Solutions Limited Disclaimer:**

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For further details, please feel free to contact our Investor Relations Representative:

Mr. Rahul Jain

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# Thank you

www.kellton.com ask@kellton.com

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